

# **Huons Global**

**Investor Relations** 

2022, 3Q

# Huons Global

## Disclaimer

All information in this book including business performance and financial report is written by Korean-International Financial Reporting Standards(K-IFRS).

This book includes a "forecast" about future. It is not about the past, but the future business plan including expected management status and financial performance, and sometimes there can be word such as 'anticipation', 'forecast', 'plan', 'expectation', and '(E)'.

A "forecast" often means uncertain factors which can affect the company either positively or vice versa, and those can include:

- Domestic or international financial market trends including fluctuation of foreign exchange rate or interest rate.
- Company's very important strategic decision such as M&A
- Unexpected business environment change in the main industry
- Other internal and external change that can affect the company's management and finance.

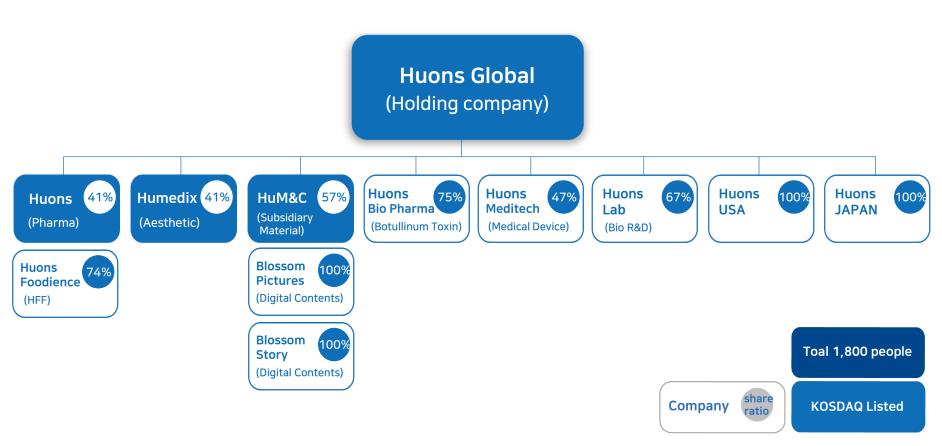
Because of those uncertain risks, company's actual business performance can be different from the "forecast" in this booklet. Also the information we provide is written as of the day we deliver the presentation, so it can be changed due to unexpected external status of industry or internal company's revision of strategies without any prior notice in the future.

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- 01 Introduction
- 02 Business Results
- 03 Subsidiaries
- 04 Financial Statements

### 1. Introduction\_Corporate Governance

# "Total Healthcare Group" Includes Pharma, Medical Device, Health Functional Food and Cosmetic business



HuM&C merged Hubena by absorption on July 1<sup>st</sup>

Huons JAPAN was established on May 18<sup>th</sup>



### **Board Members**

|                                 |                     | Soo-Young<br>Song  | Sung-Tae Yoon  | WanSeop Paul<br>Kim  | Kyu-Yeon Lee                                    | Byung-Hun Tak   | Jin-Woo Chang  |
|---------------------------------|---------------------|--|--|--|---|---|--|
|                                 | Position            | President<br>C.E.O   | (hairman   |  | Director<br>Outside Director                    | Director<br>Outside Director  | Director<br>Outside Director                                       |
| P<br>r<br>o<br>f<br>i<br>I<br>e | Current             | C.E.O. of Huons<br>Global and Huons  | Board Chairman of<br>KPBMA<br>(Korea Pharmaceutical<br>and Bio-Pharma<br>Manufacturers<br>Association) | Director of Huons Global<br>CEO of HuonsLab  | Advisor of law firm<br>Lee&Ko                   | -   | Director of YonSei<br>Univ. Brain Research<br>Institute            |
|                                 | Recent<br>&<br>Past | C.E.O. of Deloitte<br>Consulting Korea<br>C.E.O of Deloitte<br>Consulting Japan<br>Senior Vice President<br>of PwC Japan | C.E.O of Huons Global<br>IBM Korea<br>MS Project Mgt. at<br>Hanyang Univ.                              | BMS/GSK/Diosynth<br>MIT Scientist<br>PhD Biology at<br>Korea Univ.<br>MSc Molecular<br>Biology in CANADA | Managing Director<br>of Korea Exchange<br>(KRX) | Commander of Seoul<br>Police Department<br>BS Fine Chemistry at<br>Seoul National<br>Univ. of Science &<br>Technology | Professor of YonSei<br>Univ. College of<br>Medicine<br>M.D., PH.D. |

### Audit Committee

**Chairman** Kyu-Yeon Lee

Member Byung-Hun Tak Member Jin-Woo Chang

# **ESG** Committee

**Chairman** Soo-Young Song

Member Kyu-Yeon Lee
Member Jin-Woo Chang

### 1. Introduction\_Business Overview

### **Group Vision**

# Global Total Healthcare Group: <u>Provides Medical Solutions for Human Being's Health</u>

### **Group Strategy**

- Discovering New Growth Engines & Expanding Business Area
- Open Innovation with In-House R&D

### **Business Area**

Pharma Bio-Pharma

### Core Biz

- Comprehensive portfolio covering various fields
- R&D : **Open Innovation** + In-House R&D
- Pipelines of Bio-Pharma

### Companies

Huons, Humedix Huons Bio Pharma Huons Meditech Huons Lab

### **Medical Device**

### **New Growth**

- Diversified products from medical to aesthetic
- Continuous R&D and patent acquisition

### Companies

Huons Humedix Huons Meditech

# Health Functional Food

### **New Growth**

- Develop IAFF Ingredient
- Lactobacillus, beauty,
   Ginseng, diet, etc.
- Value chain (raw&new materials development, production, OEM/ODM, distribution)

### Companies

Huons Huons Foodience

# Medical Container & etc.

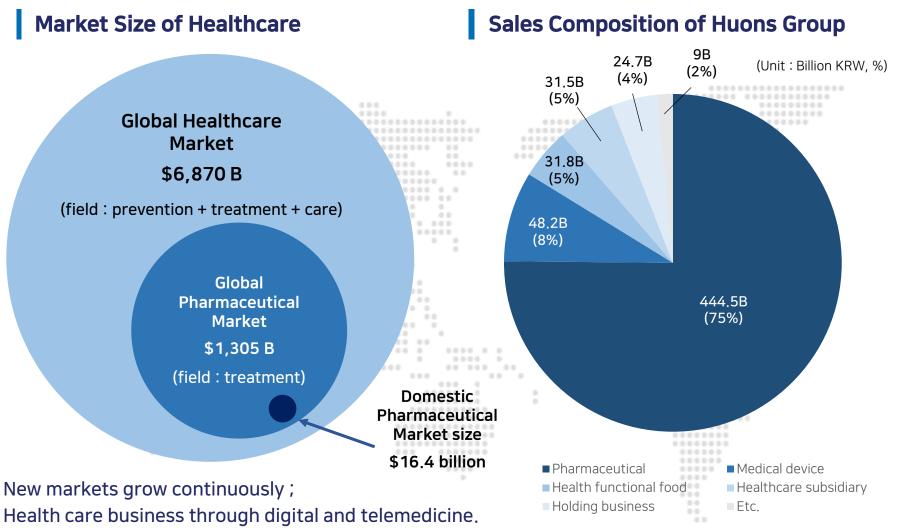
### Expand & assistant

- Total subsidiaries for healthcare
- Develop overseas market
- Medical container

### Companies

HuM&C HUONS USA HUONS JAPAN

### 1. Introduction\_Market & Sales composition

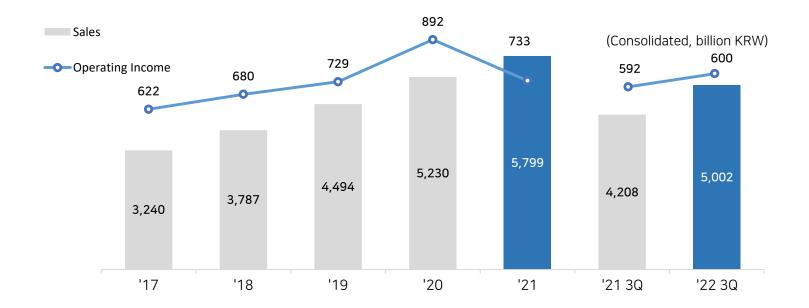


\* Figures based on 3Q. '22 before adjusting internal transactions.



### **Company Overview**

- Huons Global's Role: Strategic management and discovering new business opportunity.
- Consolidated sales CAGR 15.7%, operating income CAGR 4.2% since 2016
- Converted to a holding company in 2016, and now has 8 subsidiaries and 3 sub-subsidiaries
- Spun off the bio business division in April 2021, and became a pure holding company



# Huons Global 2. Business Results\_'22. 3Q Key Performance

### 3Q Results

Net Revenues 170.9B KRW (YoY 17.5%)

Operating Profit 18.9B KRW (YoY - 0.9%)

### Biz performance

### Healthcare portfolio – Continuous growth and stable profits of Business companies

- Pharma·Bio: Highest guarter sales performance in ETC / Stable growth in well-being OTC
- Aesthetic/Medical device: Rising trend in aesthetic business(filler · botulinum toxin, etc.)
- HuM&C(healthcare packaging subsidiary) remained listed on KOSDAQ.

### Strengthening new growth momentum:

By expanding strategic MOU for long-term growth of healthcare business

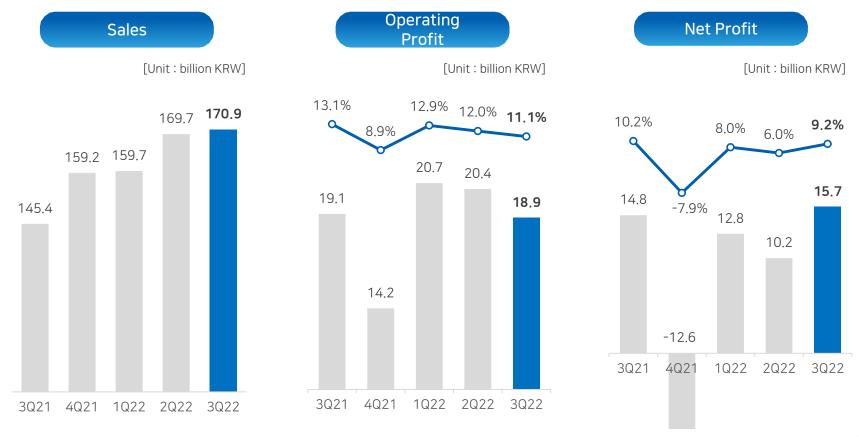
- MOU in Bio-Pharma area: Cooperation in commercialization of bio-pharma&similar pipelines. (with Lotte Biologics)
- Co-development: Hair loss treatment(with Epibiotech), Donepezil injection (with G2GBio, Korea Pharma)
- Exclusive domestic sales & commercialization: Dressing(Won Biogen)



# Huons Global 2. Business Results\_'22. 3Q Performance

[Sales] 3Q 170.9 B KRW (YoY ▲ 17.5%, QoQ ▲ 0.7%) [Profit] 3Q OP 18.9 B KRW (YoY ▼ 0.9%, QoQ ▼ 7.3%) / 3Q NP 10.2 B KRW (YoY ▲ 6.5%, QoQ ▲ 54.3%)

- Achieved the highest quarter sales by overall growth of the business companies, especially in ETC and aesthetic(filler, Liztox) fields.
- Operating profit decreased temporarily, due to R&D expenses, biological equivalency experiments and long-term accounts receivable provisions of subsidiaries. receivables of subsidiaries.





### 2. Business Results\_Including subsidiaries

(Unit: Million KRW)

|                              | _       |         |        |        |            |                    |        |           |                    | (OTIL: MIIIIOTI KRVV)   |
|------------------------------|---------|---------|--------|--------|------------|--------------------|--------|-----------|--------------------|---|
| Classification               |         | Sales   |        |        | erating Pr | ofit               |        | Net Profi | t                  | Reasons of fluctuation  |
|                              | 3Q 22   | 3Q 21   | YoY    | 3Q 22  | 3Q 21      | YoY                | 3Q 22  | 3Q 21     | YoY                |   |
| Huons Global (Consolidated)  | 170,922 | 145,427 | 17.5%  | 18,935 | 19,116     | -0.9%              | 15,730 | 14,766    | 6.5%               | Continuous sales growth   |
| Huons Global                 | 7,167   | 5,681   | 26.2%  | 1,855  | 136        | 1,267.9%           | -195   | 49,408    | -100.4%            |   |
| Huons <sup>1)</sup>          | 123,129 | 112,257 | 9.7%   | 2,025  | 14,734     | -86.3%             | 2,629  | 14,497    | -81.9%             | - Growth of ETC, Well-being<br>- Reflect the cost of bad debt<br>from expanding overseas biz. |
| Humedix <sup>2)</sup>        | 31,891  | 22,871  | 39.4%  | 7,847  | 2,582      | 204.0%             | 6,207  | 2,220     | 179.6%             | - Diversified demand of aesthetic & export growth Improved cost ratio.                        |
| HuM&C <sup>3)</sup>          | 13,637  | 3,658   | 272.8% | 1,066  | 18         | 5,876.4%           | 839    | 46        | 1,715.9%           | - Improved operating profit after<br>Merger of Hubena.  |
| Hubena <sup>4)</sup>         | _       | 6,194   | 1      | -      | 498        | -                  | -      | 358       | -                  | - Mereged into HuM&C  |
| Huons Meditech <sup>4)</sup> | 14,453  | 14,609  | -1.1%  | 2,345  | 2,116      | 10.8%              | 1,867  | 2,021     | -7.6%              | - Increased Aesthetic devices<br>export<br>- Slight decrease in Pharm sales                   |
| Huons Biopharma              | 6,754   | 6,098   | 10.8%  | 1,549  | 1,686      | -8.1%              | 1,600  | 1,398     | 14.4%              | - Increase in aesthetic and CMO   |
| Huons Lab                    | -       | -       | -      | -400   | -876       | Deficit continuing | -444   | -927      | Deficit continuing |   |
| Huons USA                    | -       | 1       | -      | -4,390 | -185       | Deficit continuing | -3,647 | -152      | Deficit continuing | - Reflected loss of inventory.  |
| Huons JAPAN                  | -       | -       | -      | -147   | -          | _                  | -146   | _         | -                  |   |

<sup>1)</sup> Consolidated results including Huons Foodience

<sup>2)</sup> Seperate performance followed by transferring shares of Huons Meditech to Huons Global.(June 22nd)

<sup>3)</sup> Consolidated results including Hubena, Blossom Story, Blossom Pictures

<sup>4)</sup> Result of 3Q. 2021 is separate performance of Huons Medicare, before transformed into Huons Meditech.

### 1. Financial Performance

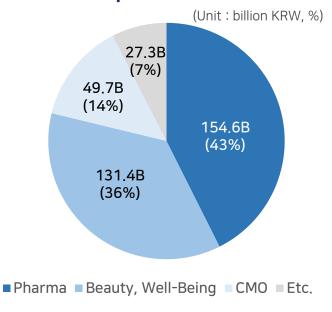
(Unit: million KRW, %)

| Classification   | 2019    | 2020    | 2021    | 2021 3Q | 2022 3Q | YoY    |
|------------------|---------|---------|---------|---------|---------|--------|
| Sales            | 365,019 | 406,678 | 436,911 | 323,179 | 363,073 | 12.3%  |
| Operating Profit | 48,398  | 54,125  | 45,282  | 40,920  | 24,627  | -39.8% |
| OP ratio         | 13.3%   | 13.3%   | 10.4%   | 12.7%   | 6.8%    | -5.9%p |
| Net Profit       | 37,413  | 56,586  | 30,581  | 32,220  | 18,844  | -41.5% |
| NP ratio         | 10.2%   | 13.9%   | 7.0%    | 10.0%   | 5.2%    | -4.8%p |

### 2. Recent Highlights

- 1) Sales growth: Sales grew 12.3%(YoY) due to the strong performance of ETC and HFF.
- 2) Decrease in profit ratio: R&D cost increase for business Expand
  - Long-term overseas accounts receivable loss recognition(due to endemic)
  - Cost of management: increase in R&D cost(clinical trial extend),
     biological equivalency experiments(avoid risk of drug subsidies cut),
     adjusting HFF marketing costs and payment fee
- 3) Stable growth of HFF & launching new product
  - Quarter sales(KRW): Menolacto(10 B), Obesity& Vitamins(6 B)
- New HFF launched: Sagunja(for prostate health)
- Huons Foodience turned to surplus by growth of OEM and overseas sales.
- 4) Preparing operation of the 2<sup>nd</sup> factory for eye drops.

### 3. Sales Composition ('22. 3Q)





### 4. Business area: Pharma(ETC) with stable expanding to related businesses

### Pharma(ETC)

- Medications that require prescription
- Comprehensive portfolio covering various fields
- Expanding markets(export local anesthetics to the U.S)



### Beauty·Well-being·Others

- Medicaions and others for health maintenance
- Health Functional Food and Medical Device



### **CMO**

- Produce multiple items(eye drops, injections, etc)
- Customers: Multiple domestic and foreign pharmaceutical companies









### **Growth Strategy "Open Innovation"**

- Make an exclusive domestic sales rights contracts and Joint research agreements
- Aim to find a next-generation growth-engine through Open Innovation

| Classification           | Indication     | Status                                   |  |  |
|--------------------------|----------------|--|--|--|
|                          | Liver disease  | Selection of candidate materials in 2023 |  |  |
| New Chemical<br>Entities | Heart failure  | Planning to start non-clinical in 2022   |  |  |
|                          | Ocular disease | Planning to start IND in 2023            |  |  |

### **Subsidiary "Huons Foodience"**

- Health functional food company
- Business in OEM/ODM, Own brand and export
- Building Value chain from raw materials to logistics
- Continiuos development in raw materials

### 3. Subsidiaries\_2) Humedix

### 1. Financial Performance

(Unit: million KRW, %)

| Classification   | 2019   | 2020   | 2021   | 2021 3Q | 2022 3Q | YoY    |
|------------------|--------|--------|--------|---------|---------|--------|
| Sales            | 69,035 | 80,351 | 93,693 | 80,624  | 90,489  | 12.2%  |
| Operating Profit | 9,377  | 12,187 | 12,196 | 11,320  | 19,778  | 74.7%  |
| OP ratio         | 13.6%  | 15.2%  | 13.0%  | 14.0%   | 21.9%   | 7.8%p  |
| Net Profit       | 8,769  | 13,278 | 8,990  | 9,943   | 23,021  | 131.5% |
| NP ratio         | 12.7%  | 16.5%  | 9.6%   | 12.3%   | 25.4%   | 13.1%p |

### 2. Recent Highlights

### 1) Improved sales and profit ratio by focusing on main business.

- 3Q Sales 31.9B KRW (YoY ▲ 20.8%)
- 3Q OP 7.8B KRW (YoY ▲ 149.4%)

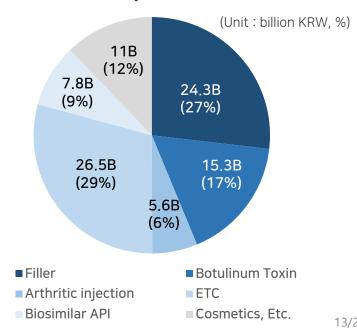
### 2) Keep growing aesthetic & CMO business

- Diversification of demand groups brought increase of overall aesthetic demand.
- Increased filler export(South American market: Newly carved out.)
- CMO: Increased orders for disposable eye drops

### 3) Expanding Business area to acquire new growth engine

- Bio API biz: 1st localization of heparin sodium in Korea(DMF progress)
- Approval of joint injection in progress

### 3. Sales Composition ('22. 3Q)



### 4. Business area: Aesthetic and Pharmaceutical products using HA-PDRN

### **Filler**

- Used for beauty and healthcare such as wrinkle improvement
- Registered in China and Europe



### Pharma-CMO

- ETC based on API, Manufacturing PFS, Amp, Vial, Eye drops
- Launched 1 shot arthritis(2<sup>nd</sup> in Domestic), L/O to China, EU CE certification



### Cosmetics-etc.

- Functional cosmetics using HA·PDRN, Achieved approval in China
- Launched LIZTOX('19.06)





### **Growth Strategy "Biosimilar APIs"**

• Strengthening aesthetic portfolio and becoming Bio-specialized company by expanding biosimilar **API** businiess

| Classfication | DMF<br>Approval | Remarks  |
|---------------|-----------------|--|
| НА            | 2008            | Raw material: Filler, injection of arthritis, eyedrops |
| PDRN          | 2018            | Raw material : Regenerative medicine and beauty        |
| Heparin       | 2022            | First in localizing animal origin API                  |
| Hyaluronidase | 2022            | Less side effects                                      |

### 3. Subsidiaries\_3) HuM&C

### 1. Financial Performance

(Accumulated, Unit: million KRW, %)

| Classification   | 2019   | 2020    | 2021   | 2021 3Q | 2022 3Q | YoY           |
|------------------|--------|---------|--------|---------|---------|---------------|
| Sales            | 27,789 | 34,468  | 19,387 | 12,066  | 33,770  | 179.9%        |
| Operating Profit | 974    | -7,821  | -2,655 | -379    | 1,663   | Turn a profit |
| OP ratio         | 3.5%   | -22.7%  | -13.7% | -3.1%   | 4.9%    | 8.1%p         |
| Net Profit       | -5,623 | -38,115 | -6,178 | 256     | 1,401   | 447.8%        |
| NP ratio         | -20.2% | -110.6% | -31.9% | 2.1%    | 4.1%    | 2.0%p         |

<sup>\*</sup> Performance of 3Q '22. is consolidated result after merger of Hubena.

### 2. Recent Highlights

- 1) Sales growth & Profit margin improvement by stable revenue
  - 3Q Sales 13.6B KRW (YoY ▲ 272.8%, QoQ ▲ 0.6%)
  - 3Q Operating Profit 1.1B KRW (YoY ▲ 5,876.4%, QoQ ▲ 27.2%)
  - 3Q Medical device sales 7.5B KRW, Cosmetics subsidiary sales 9.9B KRW(YoY 8%)
- 2) Impoved profit with diversified business portfolio by M&A (Merged Hubena: medical container company)
- 3) Seeking ways to obtain business competitiveness
  - Increased cost competitiveness by expanding factories
  - Enter to new market with overseas clients



### 3. Business area: Healthcare total subsidiaries

- Incorporate Hubena into a subsidiary ('22.04), merged('22.07) to diversify business area
- Diversifying business area through cosmetic packaging to medical container (ampulem, vial, Cartridge), etc.
- Work with affiliates to increase profitability and secure growth momentum

### **Cosmetic Packaging**

- Manufacture puff, sponge, container for make-up
- Supplying materials to cosmetics companies(domestic&foreign)



### Medical container

- Manufacture medical glass containers through special glass technology
- 120 clients including Huons Group



### Physical and chemical equipment distribution

- Merged chemical equipment distribution business
- Distribute by establishing regional agencies and online malls



### 3. Subsidiaries\_4) Huons Biopharma

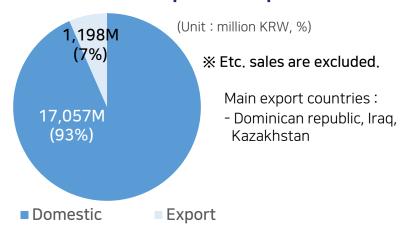
### 1. Financial Performance

(Accumulated, Unit: million KRW, %)

| Classification   | 2021   | 2022 3Q |
|------------------|--------|---------|
| Sales            | 15,155 | 19,600  |
| Operating Profit | 2,803  | 3,974   |
| OP ratio         | 18.5%  | 20.3%   |
| Net Profit       | 2,503  | 3,962   |
| NP ratio         | 16.5%  | 20.2%   |

<sup>\*</sup> Huons Biopharma was established on April 2021.

### 2. Domestic & Export composition ('22. 3Q)



### 3. R&D status: Expansion of indications and development of small molecule formulations

| Pipe-line          | Indications                          | Discovery | Pre-<br>clinical | Phase I | Phase II | Phase III | Registration |
|--------------------|--------------------------------------|-----------|------------------|---------|----------|-----------|--------------|
|                    | Glabellar lines                      |           |                  |         |          |           | Finished     |
|                    | Crow's feet lines                    |           |                  |         |          |           | Finished     |
| HBPB1-001 (900kDa) | Post stroke-upper<br>limb spasticity |           |                  |         |          | On going  |              |
|                    | Benign masseteric hypertrophy        |           |                  |         | Finished |           |              |
| HBPB1-002 (150kDa) | Glabellar lines                      |           |                  |         | On going |           |              |
| HBPB1-004          | Glabellar lines                      | On going  |                  |         |          |           |              |
| HBPB1-005          | Glabellar lines                      | On going  |                  |         |          |           |              |
| HBPB3-003          | Cellulite                            | On going  |                  |         |          |           |              |

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### 3. Subsidiaries\_4) Huons Biopharma

### 4. Business area: Biological Pharma including botulinum toxin

- Bio business division was spun off from Huons Global ('21.04)
- Attracted 155.4 B KRW investment from IMEIK(China) ('21.06)
- Share Holding Ratio('21.09): Huons Global(74.6%), IMEIK(25.4%)

| Manufacturing Facilities  | Product line-up  |  |  |  |  |
|---|--|--|--|--|--|
| Manufacturing Facilities  | HUTOX(export)  | Liztox(domestic)   |  |  |  |
| <ul> <li>Facilities in Jecheon</li> <li>Plant 1(1 mil Vials)</li> <li>Plant 2(5 mil Vials)</li> <li>Plant 3(9 mil Vials):</li> <li>complete till 2024, operate in 2025</li> </ul> | <ul> <li>Approval for export('16.10)</li> <li>32 countries, 26 partner contracts</li> <li>Supply Agreement with IMEIK in China('18.10)</li> <li>→ Clinical trial ph.3 on going</li> <li>Drug Approval in Russia</li> </ul> | <ul> <li>Launched('19.06)</li> <li>Co-sales in domestic market</li> <li>: Huons and Humedix</li> <li>50unit('21.06), 100unit('19.04),</li> <li>200unit('21.07) approved</li> </ul>   |  |  |  |
| <ul> <li>Selected as an institution of merit for<br/>biosafety management('20.10)</li> </ul>  | ■ License and Supply Agreement with HAEMATO PHARM in EU('21.10)  → Planning Clinical trial   | THE ORDER OF THE O |  |  |  |

### 3. Subsidiaries\_5) Huons Meditech

### 1. Financial Performance

(Accumulated, Unit: million KRW, %)

| Classification   | 2019   | 2020   | 2021   | 2022 3Q |
|------------------|--------|--------|--------|---------|
| Sales            | 47,277 | 57,897 | 60,621 | 48,169  |
| Operating Profit | 10,457 | 9,239  | 9,891  | 7,210   |
| OP ratio         | 22.1%  | 16.0%  | 16.3%  | 15.0%   |
| Net Profit       | 5,933  | 7,944  | 6,522  | 5,938   |
| NP ratio         | 12.5%  | 13.7%  | 10.8%  | 12.3%   |

<sup>\*\*</sup> Huons Meditech(previously Huons Medicare) merged Huons Medical on Feb. '22. Results of '19~'21 are sum of both company's performance before merger.

### 2. Recent Highlights

### 1) 3Q Results

- Sales 14.5B KRW (YoY ▼ 1.1%, QoQ ▼ 10.8%)
- Operating Profit 2.3B KRW (YoY ▲ 10.8%, QoQ ▲ 27.4%)
- Export growth in Aesthetic devices, Slight decrease in Pharmaceutical sales

### 2) Discover new business: Strengthening specialized field & Create new growth engine

- Merged Huons Medical(medical device company) by absorption on Feb. 4th.
- Biz expand in Medical device, with cash cow(pharma) biz supporting Open innovation.
- Direct producing and R&D of disinfectants, medical devices, and subsidiary materials(injection needles).

# Huons Global 3. Subsidiaries\_5) Huons Meditech

### 3. Business area: Medical disinfectors, Disinfectants and Sterilizers

- Established Huons Meditech: Merged Huons Medicare and Huons Medical ('22,02)
- Portfolio of medical devices (Beauty, Therapy, Sterilizers, etc.)

**Medical Sterilizers** 

"single use and discard"

'Huen Single'

Target on general

hospital and overseas

system

market

### **Antiseptic and** Pharma(ETC)

- Antiseptic products for artificial kidney, endoscope instrument sterilization, body/hands tissue, and etc.
- Eyedrops, ETC for dyslipidemia and digestive system etc.



### **Medical Device**

### Space Sterilizers

'HUEN IVH ER' Europe CE certification



### **Beauty**

- 'Derma Shine' for Autsko-Injection (China NMPA, Europe CE, Austrailia TGA certification)
- 'Derma AKNE' for acne treatment (Europe CE certification)



### **Therapy**

- Extracorporeal shockwave therapy 'URO-EMX', 'URO-EX', 'IMPO 88'
- 'JILL'SOF' for Vaginal dryness



Becoming medical device company covers various fields



# Subsidiary specialized in R&D of Biopharmaceuticals



- Hold 4 types of biological drugs pipelines
- Research and develop new peptide and recombinant protein medicines intensively

| Group                  | Indication                           | Discovery                          | Pre-Clinical |  |
|------------------------|--------------------------------------|------------------------------------|--------------|--|
|                        | Metabolism<br>(Short Bowel Syndrome) | HLB1-001                           | 4Q, 22       |  |
| New Biological<br>Drug | Fibrosis(Skin)                       | HLB1-002<br>(Drug delivery)        | 4Q, 22       |  |
|                        | Alzheimer's disease                  | HLB1-006<br>(Recombinant antibody) | 1Q, 25       |  |
| Biosimilar             | Osteoporosis                         | HLB3-001                           | 4Q, 23       |  |

### ■ Consolidated Statement of Financial Position

[Unit: million KRW]

| Classificaton                           | FY2020  | FY2021    | 3Q22      |
|---|---------|-----------|-----------|
| Assets                                  | 949,023 | 1,283,748 | 1,297,056 |
| Current assets                          | 427,322 | 618,519   | 602,121   |
| Non-current assets                      | 521,700 | 665,228   | 694,935   |
| Liabilities                             | 293,624 | 432,627   | 438,647   |
| Current liabilities                     | 237,373 | 347,001   | 332,458   |
| Non-current liabilities                 | 56,251  | 85,626    | 106,188   |
| Equity                                  | 655,399 | 851,120   | 858,410   |
| Equity attributable to owners of parent | 412,828 | 537,838   | 538,027   |
| Issued capital                          | 5,732   | 6,015     | 6,311     |
| Capital surplus                         | 247,877 | 374,578   | 373,642   |
| Capital adjustments                     | -25,323 | -26,605   | -32,663   |
| Other comprehensive income accumulated  | 409     | 539       | -376      |
| Retained earnings                       | 184,132 | 183,311   | 191,113   |
| Non-controlling interests               | 242,570 | 313,282   | 320,383   |
| Total equity and liabilities            | 949,023 | 1,283,748 | 1,297,056 |



# ■ Consolidated Statement of Comprehensive Income

[Unit: million KRW]

| Classificaton   | 3Q21    | 4Q21    | 1Q22    | 2Q22    | 3Q22    |
|---|---------|---------|---------|---------|---------|
| Sales   | 145,427 | 159,156 | 159,673 | 169,653 | 170,922 |
| Cost of sales   | 126,311 | 144,964 | 138,999 | 149,223 | 151,988 |
| Operating Profit                                      | 19,116  | 14,191  | 20,674  | 20,431  | 18,935  |
| Gains/Losses on investments in associates             | -21     | -2,895  | 591     | 369     | 224     |
| Other gains/losses                                    | 16,176  | -24,622 | -2,304  | -2,319  | 1,402   |
| Profit before tax                                     | 35,292  | -10,431 | 18,370  | 18,111  | 20,337  |
| Income tax expense                                    | 20,525  | 2,135   | 5,566   | 7,919   | 4,607   |
| Net Profit  | 14,766  | -12,566 | 12,803  | 10,192  | 15,730  |
| Profit, attributable to owners                        | 4,447   | -14,309 | 5,588   | 2,461   | 5,963   |
| Profit, attributable to non-<br>controlling interests | 10,320  | 1,742   | 7,216   | 7,731   | 9,767   |

# Huons Global [Appendix] Financial Status

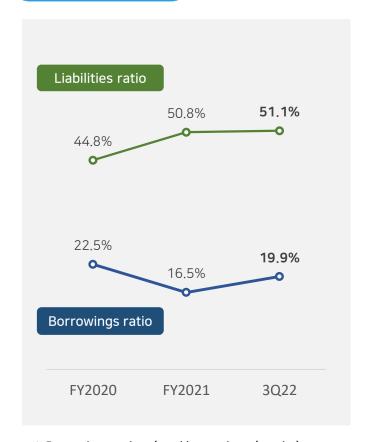
### **Financial Status**

[Unit: million KRW]

|                            | [emer.mmer.dx |           |           |         |  |
|----------------------------|---------------|-----------|-----------|---------|--|
| Classificaton              | FY2020        | FY2021    | 3Q22      | YTD     |  |
| Assets                     | 949,023       | 1,283,748 | 1,297,056 | 13,308  |  |
| Current assets             | 427,322       | 618,519   | 602,121   | -16,398 |  |
| - cash etc.                | 225,421       | 373,150   | 365,828   | -7,322  |  |
| Non-current<br>assets      | 521,700       | 665,228   | 694,935   | 29,707  |  |
| Liabilities                | 293,624       | 432,627   | 438,647   | 6,020   |  |
| Current<br>liabilities     | 237,373       | 347,001   | 332,458   | -14,543 |  |
| Non-current<br>liabilities | 56,251        | 85,626    | 106,188   | 20,562  |  |
| -Total<br>borrowings       | 147,643       | 140,189   | 170,730   | 30,541  |  |
| Equity                     | 655,399       | 851,120   | 858,410   | 7,290   |  |

※ cash etc.: cash + cash equivalents + short-term deposits

### **Financial Ratio**



Borrowings ratio = (total borrowings / equity)



# Huons Global [Appendix] MOUs for new growth engine

### Strategic MOUs in healthcare business for new momentum



Cooperation in commercialization of bio-pharma pipelines. (Lotte Biologics)



Co-development: Hair loss treatment (Epibiotech)



Exclusive domestic sales & commercialization of dressing (Won Biogen)



Co-development: Donepezil injection for Alzheimer's disease (G2GBio, Korea Pharma)



# Huons Global [Appendix] Sustainability Management by ESG

휴온스글로벌

▼ ISO 45001 인증

다양한 안전보건 활동 수행

휴온스

안전보건경영을 체계적으로 실천하기 위해 글로벌 수준의 시스템 구축 및

휴온스그룹 ISO-45001 통합인증 수여식

안전보건경영시스템(ISO 45001) 그룹 통합 인증

### 1st Sustainability Report published ('22, 08.): Contains Huons Group's ESG performance

- Established ESG indicators, and the performance will be disclosed every year
- Corporate value up: Trust worthy & Sustainable







정기 안전보건교육

채용 시 안전보건교육

법정 지정 관리자교육

특별안전보건교육

▼ 안전보건 활동 현황

근골격계 유해요인 조사

소방설비 종한정의 정건

안력용기 검사

취급시설 검사 위험성 평가

특수건간건진

주요 활동

개인보호구 지급 · ISO 45001 인증 관리

· 사업용로부 안전검사

산업안전보건법 개선 사항 검토 및 개선

전구성원

신규입사자

법정 지정 관리자

특별교육 대상 작업자

6시간/분기(생산직)

8시간/1회

해당 규정에 따름

해당 규정에 따름

진행 결과

ISO 45001 이죠으로 아저보건시스테 정차 산업안전보건위원회 팀별 위험요소 안건 개선

공장안정보고서 신사

안전난간 공사. 설치 완료

소방훈련 (2021년 10월)

# Thank you